

May 25, 2023

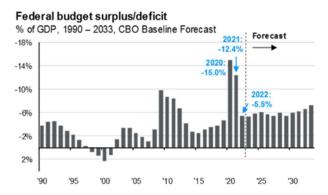
Dear Clients and Friends,

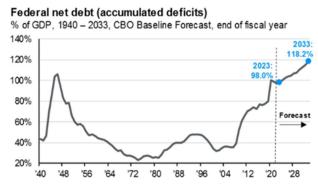
Two things that the market is now concerned about will be resolved – the debt limit and rate hikes. The debt limit will be increased, and the Fed will stop raising interest rates. We don't know exactly how or when, but we can be confident it will happen.

On the first matter, the debt limit, this is likely another period of political theater. Congress is dysfunctional. They rarely get something done unless there is a crisis. If there is none, they manufacture one. For those of you who are unfamiliar with this issue, here is a brief description. The U.S. has a law that limits the amount of debt the federal government can borrow. Every few years we reach the limit, and the government has to increase it. We are

the only major country in the world that has such a law. It's similar to your credit card limit. If you reach the limit you can't borrow more. The difference between us and the government is that the US government is a going concern, whereas an individual is not. That is why they are able to issue new bonds to pay off older debt, and there currently is no limit of demand for our bonds. The only issue is the debt limit.

One thing lost in the debate is that government spending increases due to inflation whether Congress increases spending or not, and as you know inflation has been running high the last couple of years. On \$6 trillion of spending an increase of 4% or 5% due to inflation





means spending is going to increase. On top of that, interest rates have increased. On an annual basis from an income statement point of view, it's only the interest expense that



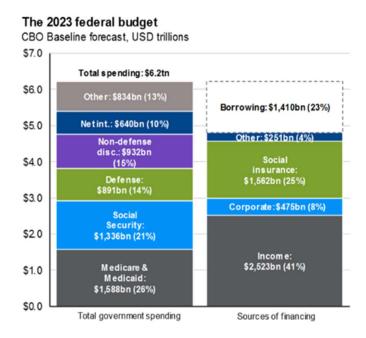
matters. Over the last decade because rates were so low, our interest cost was low despite the fact that the level of debt was rising. It is now about 10% of the budget and it will go higher.

There is no argument (from me) that the government needs to control its spending, and we need to have an honest conversation about it. Look at where the spending is... about half is from social security and Medicare/ Medicaid. Look at the income side... only 25% comes from social insurance (Medicare & SS taxes). It's a huge mismatch.

I don't want to pick sides in the debate between spending and revenue. Truth is both sides are right, and both sides are wrong. They are using tweets and sound bites to sway public opinion.

So, after more drama an agreement will be made and the debt limit will be raised. They

Federal finances



are flirting with serious repercussions, however. I'm not in the camp that believes there will be a complete meltdown, but the US enjoys enormous advantages because the US dollar is the world's reserve currency. It is why we can borrow so much and why interest rates are as low as they are. This is not guaranteed to always be the case. The British pound was the dominant currency for a century. It was only because of WW2 that the dollar rose to prominence.

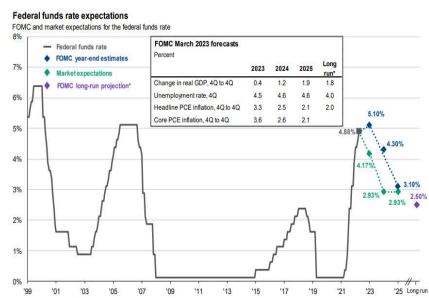
A balanced budget law is not a good idea. Deficit spending during a crisis such as the pandemic or a recession helps the economy recover; but the budget should get closer to neutral during normal times. As shown in the chart above, the government normally runs a deficit. A 2% deficit target would be sustainable. However, the current 6% deficit is not.

As a wage earner and small business owner in the financial services industry, I pay the



highest taxes possible. There are no loopholes like there are for real estate, manufacturing, oil and gas, carried interest, accelerated depreciation, etc. I don't want to pay more in taxes (nobody does), but to solve this problem we can't take all revenue discussions off the table. Every tax deduction or credit we give is less revenue that the government needs to balance its books.

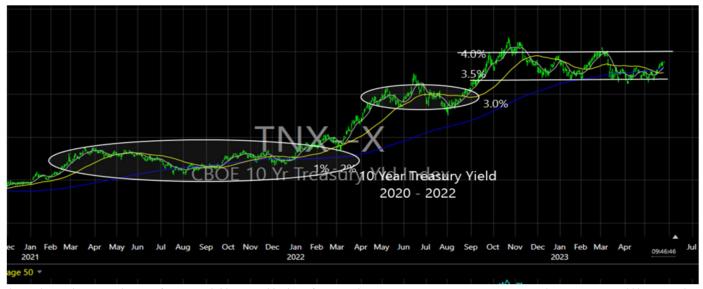
In regards to the Fed and interest rates, the market believes (and I agree) that they are nearly done with rate hikes. As shown in this chart, the market thinks the Fed will be reducing rates possibly as early as this year. I am less inclined to believe this. You can see in the three previous cycles (2000, 2008, 2020) that the Fed did in fact lower rates very quickly. But those periods were marked by significant financial



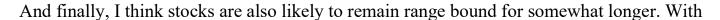
and economic events... the tech bubble/bust, the Great Financial Crisis, and the Covid pandemic. Currently, the economy is growing despite the sharp increase in interest rates. I think the more likely expectation is that rates stay higher for longer, but just as night follows day rate hikes will slow the economy and eventually the Fed will lower rates. In fact, it has already slowed from 2.6% in Q4 to an estimated 1.3% now.

Longer term rates have already begun anticipating a slowing economy and falling inflation. Ten year treasury rates peaked last year at 4.25%. They fell to 3.5% and have recently risen to about 3.75%. As I have pointed out in the past and shown in this chart, rates tend to find a





level and stay there for a while until the facts change. It appears to me that rates will remain in the 3.5% - 4% range as long as the economy keeps tracking in the 1% to 2% range.





the economy slowing but still growing earnings are expected to be flat this year compared to last. Valuations are above average. Put it all together and I can't see a compelling reason for



the market to advance. Whether it falls will depend on whether the economy can slow enough to reduce inflation, but not fall into a significant recession.

At the end of the day it's the economy, earnings, valuation, and interest rates that determine the returns we get from financial markets. The Fed and Congress have an influence, but they are not the sole determinants. The focus on the debt ceiling and Fed rate hikes will pass.

Happy returns,

Brad

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Fed Yield curves: U.S. Department of the Treasury